



✉ Hossein@zobeidi.com
🏠 Kuwait (Visa 18)
📅 31 years old
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Languages

Arabic
Mother Tongue

English
Expert

Persian
Expert

Skills

Web & App Development
Multi-platform apps (iOS, Android, Web), CI/CD, App Store & Play submissions

UI/UX Graphic Design
UX flows, wireframes, design systems, branding, Figma, Adobe CC

Business Development
Market discovery, PRDs, roadmaps, KPIs, OKRs, vendor & risk management

AI Automation & Solutions
AI chatbots, real-time avatars, LLMs with TTS/STT, automation pipelines

Computer skills

Programming
Python, React, Next.js, Node.js, Swift, Flutter, Expo, SQL, Supabase

Tools
WordPress, Elementor, WooCommerce, Figma, Adobe CC, Jira, Zoho, Bitrix24

Infrastructure
Vercel, Azure, AWS, Cloudflare, CI/CD, DNS, SSL, Hosting/CDN

Hossein Zobeidi

Business & Technology Solutions Consultant | Product Manager – Information Technology

Expert in business management, strategic planning, IT, web/app development, Artificial Intelligence training and integration, UI/UX design, and product prototyping. Well-versed in PRDs, roadmaps and full product lifecycle from requirements to delivery. Proven track record delivering efficient, data-driven solutions that accelerate business growth.

Work experience

Product & Project Lead, Web/App/AI Development

Since April 2020 [Freelancer / Contractor / Co-Founder](#) GCC

Delivered end-to-end solutions: requirements → scope → delivery → release → analytics → iteration.

Built AI solutions at xiix.ai since 2022: chatbots, voice agents, and real-time AI avatar conversation app.

Integrated LLMs with TTS/STT and automation pipelines for business clients.

Designed and developed multi-platform apps:

- Shalehi: vocational rental marketplace with portals, booking, financials.
- Efooz: local auction app with listing, bidding, and payment.
- AI Tutor: Realtime AI interactive avatar for 1-to-1 video call teaching.

Delivered WordPress/E-commerce websites integrated with inventory, payments, and shipping dashboards.

Managed domains, hosting, DNS, SSL, app submissions, and multi-channel digital campaigns.

Business Development Manager & Graphic Designer

From November 2017 to February 2020 [Ambition Academy](#) Kuwait

Rolled out customized solutions: QuickBooks, HR, CRM, and evaluated SharePoint, Bitrix24.

Established academic partnerships (Oxford University programs).

Set up British Council computer-based IELTS test onsite: setup, process, compliance, reporting.

Drove digital strategy: increased web traffic +50%, leads +35%, doubled course registrations.

Managed rollout of new website, online testing system, and improved social engagement +45%.

Facilities Management Department Head

From April 2014 to May 2017 [Suffix Sport Management](#) Kuwait

Managed 3 major sports facilities with 8-person team across operations, sales, planning, and reporting.

Reduced operational/maintenance costs by ~30% while maintaining quality.

Supported major events: Gulf Bank 642 Marathon, Flying Start Triathlon, Battle of the East, Gulf Run Karting, Endurance Race, Extremeresports Skatepark Championships, Spower Soccer Championships.

Photographer & Graphic Designer

From February 2012 to March 2014 [Ministry of Information](#) Kuwait

Produced visuals, posters, and marketing collateral for TV channels and films.

Collaborated with directors, producers, and actors on media productions.

Facts

17+ years of work experience

39,000+ working hours

Education

Diploma in Computer Science

From 2008 to 2010 [Iranian Higher Education School](#) Kuwait
Graduated with 2nd Highest grade in school and 1st place in National Graduation Project.
Coursework: Adobe Creative Suite, Photoshop, HTML, CSS, WordPress, Microsoft Office, Systems.

Research & Publications

2023 - 2024:

- Afya Model MOA – Medical Diagnosis Novel AI Model (white paper)

Link:

https://www.academia.edu/123190454/Afya_model_MOA_Medical_Diagnosis_Noval_Ai_Model

- Afya Model xiix ai – Novel Fine-Tuned LLM for Heart Medical Diagnosis (white paper)

Link:

https://www.academia.edu/122726515/Afya_Model_xiix_ai_Noval_Fine_Tuned_Large_Language_Model

Projects

Client Websites & Dashboards:

- [frivine.com](#), [fahadinfosystem.com](#), [kspfd.org.kw](#), [chixboxkw.com](#), [oxar.co](#), [asib.group](#), [boutiquejz.com](#), [cplusgroup.net](#), [ambition-kw.com](#)

Demos:

- [app.xiix.ai](#), [avatar.xiix.ai](#), [call.xiix.ai](#), [magic.xiix.ai](#), [law.xiix.ai](#), [studio.xiix.dev](#)

Applications:

- Shalehi – vocational rental marketplace
- Efooz – auction app (Mazad - Ebay like app)
- AI Tutor – Realtime AI Interactive Avatar teaching app